

# 2024 Annual Report

A comprehensive overview of the positive advancements Radiant made in 2024



#### **Our Mission**

We will deliver a timely, attentive, personalized experience that leaves our members feeling valued.

### Your Voice

The voice of our members constantly drives us to provide better service, better security, and better value. We appreciate your ongoing trust.

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Tom Barnard
President & Chief Executive Officer

Throughout 2024, our board of directors, management team, and employees exemplified "perseverance".

#### Following a year of historic rate changes,

the organization banded together to maintain the **stability** of the credit union while going above and beyond to help our 48,000 member owners.

We remained confident and **committed to continuing** our growth strategy throughout 2024, with the addition of our first location serving the **Ocala** market, the spectacular new build of our **Lake City** branch, and the start of our brand in **Newberry**.

Our growth strategy continued as we were granted **six additional counties** in the North Central Florida region to add to our field of membership – **bringing our total FOM counties to 22.** 

Recognizing the ever-growing needs of our members, we introduced **Estate Planning Services** through our partnership with Legal Karma. This service provides members with an

easy-to-use, online portal to easily create Wills, Powers of Attorney, and Trusts. We are excited to have a cost-effective **solution** for our members to protect the future of their families with these valuable services.

Our adoption of new technologies to better serve our members continued to advance throughout the year. The utilization and enhancements of our favorite AI digital assist, Ray, continued to grow in 2024, with Ray assisting our members with more than **77,000** online chat sessions, and more than **493,000** voice chats during the year.

#### Needless to say, he's staying quite busy.

Additionally, the new fraud-prevention technology introduced in 2023, continued to perform exceptionally this past year. Our BioCatch security system, which monitors members online and account behaviors for unusual activity, was able to prevent more than **\$1.6 million** in potential losses to our members in 2024.

We also continued to expand service and product offerings to our members throughout the year. This included the new **QuickPay** service which better enables members to make their loan payments from another financial institution with just their debit card or account information.

The credit union also added two new **savings certificates** for our members. IRA certificates for minors now provides a great start to saving early while continuing to educate more about financial services. And, our new **Health Savings Account (HSA) Certificates** gives members a way to help their HSA savings work harder and earn more for them every day.

Another path to saving for our members is our continued commitment to offering **low loan rates** to better enable members to get the funds they need for their financial needs.

In 2024, more than **1,500 members** took advantage of pre-approved loan offers providing them with more than **\$16 million** in needed funds. And, from our popular auto loan rate flash sales, **786 members** received more than **\$30 million** in funding.

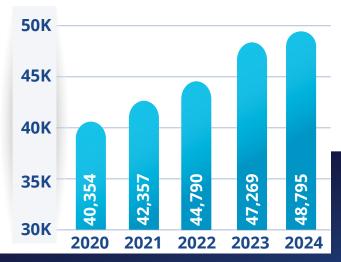
We are excited to have a cost-effective solution for our members to protect the future of their families.

Continuing our commitment to the communities we serve, Radiant and the Rays of Hope Foundation donated **tens of thousands** of dollars to local charities, schools, and community organizations throughout the year.

And, for the first time, the Rays of Hope Foundation delivered **\$1,000** scholarships to **12** students seeking to further their education at area vocational schools.

Finally, we want to **thank you – our members –** for your continuing support and feedback. Your input, shared through the more than **5,000 reviews,** helps guide us and reinforces our commitment to **persevering for a brighter future.** 





#### **Enhancing Services**

#### ex·pe·ri·ence noun

enhanced services to ensure members a comprehensive and enriched financial journey

#### **Serving More Members**

In 2024, Radiant received approval to expand our service area to include **six new counties** in North Central Florida. The newly added counties (highlighted below) include:

#### Baker, Flagler, Hernando, Nassau Sumter and Volusia counties

This growth allows us to bring our **exceptional financial services** and member-focused approach to even more individuals and families across Florida.

#### QuickPay Service Launched

For members seeking a fast, easy way to make their Radiant loan payment from another financial institution, Radiant introduced QuickPay in mid-2024. Now making your loan payment can be done in just a **few easy steps** with your debit card or other bank account information.

In total, 5,245 transactions were handled through QuickPay, moving \$2.43 million for our members in 2024.

# eBanking Services Grow More and more Radiant members are experiencing the convenience and value provided through our new online banking and mobile banking platform. In 2024, more than 37,500 members now use eBanking/mobile banking, members are saving trees by receiving 420,000 eStatements in 2024, and 77,365 mobile check deposits were processed in 2024 – saving hundreds of trips to a branch.



#### **Affordable Estate Planning Services**

Along with our new partner, Legal Karma, Radiant is able to offer members **affordable Estate Planning Services** through a simple, easy-to-follow, online platform.

Estate Planning is important to everyone from young families, soon-to-be empty nesters, and those already in retirement to ensure their wishes are clear and understandable for the future.

This innovative service underscores Radiant's commitment to helping our members achieve financial security and stability.

#### **Pre-Approved Loans**

As a service to our members, Radiant continues to offer pre-approved loan opportunities to assist members with their financial needs.

In 2024, nearly **1,500 members** took advantage of a pre-approval offer, and **more than \$16 million** in needed loans were provided to those members.

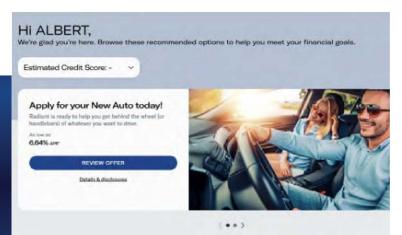
#### **New IRA Certificates for Minors**

This unique offering allows minors to begin building retirement savings through contributions made on their behalf – **fostering financial literacy and long-term planning from an early age.** 

By making early investment opportunities accessible, Radiant helps lay the foundation for a **secure financial future** for the next generation.

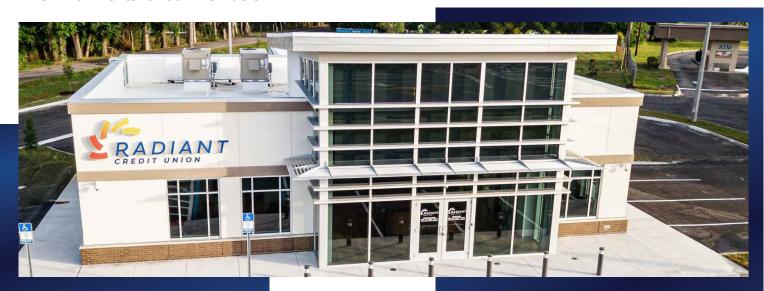
#### Health Savings Account (HSA) Certificates

Now your HSA savings can work even harder for you with our new HSA Savings Certificate. With great rates and flexible terms, our HSA Certificates are a great way to **build your savings faster.** Plus, your HSA savings are still there for you to use when you need it.



# Becoming More Radiant grow-ing adjective

ongoing expansion and transformation to create welcoming environments for our members

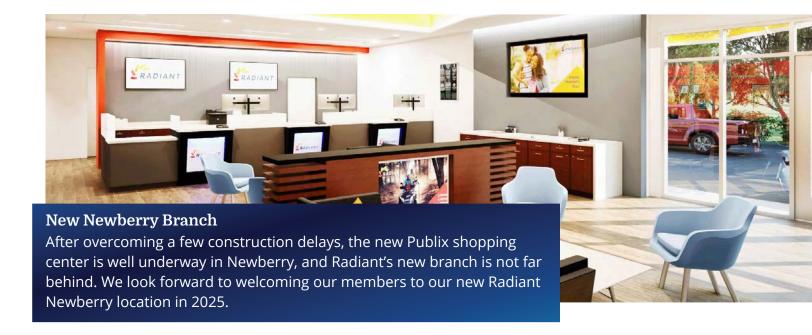


With our sights set on growth opportunities, Radiant made great progress this past year in expanding our service area and improving service delivery to our members.

#### **New Lake City Branch**

Our Lake City team moved into our new state-of-the-art building, designed to better serve our members and enhance their banking experience. The new location offers improved amenities, and a modern, welcoming environment. Our new branch underscores our dedication to growth and innovation, ensuring our Lake City members continue to receive the exceptional service they deserve.





#### New Ocala Branch

We were excited to expand our branch footprint by opening our new Ocala Branch. With hundreds of Radiant members already residing in the Ocala area, our newest location is already helping members with even more of their financial needs. And, with our first branch in the Marion County community, our Radiant team is better able to engage with local charities, events, and business celebrations.







#### Helping You Save

#### re-ward-ing adjective

the satisfaction from actively advancing the financial well-being of members, a core aspect of our mission

#### Ray's Working For You

Radiant's favorite AI digital assistant, Ray, was able to provide 24/7 help for our members with nearly **77,000 online chats** in 2024, and **more than 493,000 voice chats** during the year.

#### Just A Phone Call Away

The Radiant Member Contact Center team works to conveniently provide members with many of the services they can complete in a branch, but with the ease of a phone call or online chat.

In 2024, our Contact Center Representatives assisted our members with more than 120,000 phone calls, and more than 9,400 online chat sessions and secure messages.

#### Auto Loans In A Flash

Radiant continued to offer great auto loan rates with special "Flash Sales" to provide members with the

opportunity to save on their next or current car loan.

During our 2024 Flash Sales, we were able to provide

786 members with car loans totaling \$30,227,570.

We appreciate you trusting us to help you save money every month.

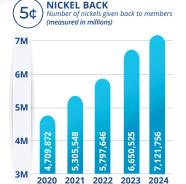


#### **Better Security**

Radiant's fraud team works around the clock to protect our members by staying ahead of the latest fraud tactics.

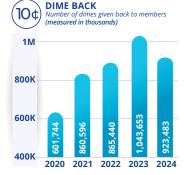
In 2024, our advanced fraud-prevention tool, BioCatch, helped **stop over \$1.6 million in potential member losses.** 

Thanks to enhanced training for our frontline staff and the expertise of our fraud prevention team, we prevented over \$3.8 million in fraud losses for members and more than \$5.4 million in losses to the credit union.



Radiant's **Nickel Back Rewards** has returned **over \$3.1 million in cash back** to members through 2024!

Our **Dime Back Rewards** has given back **over \$500,000 in cash back** to members!



#### **Engaging With Communities**

Our employees continue to support local festivals and charitable events, bringing Radiant to the communities we serve.

- Hawthorne Area Chamber of Commerce Fun Bowl
- Island Grove Blueberry Festival
- · Cars & Coffee
- Chiefland Watermelon Festival
- · Rebuilding Together
- Power of the Purse
- Newberry Main Street Festival
- Levy County Year-End Teacher Luncheon
- 5k Color Run
- Chiefland Back 2 School Bash
- Suwannee Riverside Elementary School Meet the Teacher
- RTI Homerun to Health Employee
   Wellness Fair
- Alachua Fall Festival
- Lubee Bat Festival
- Pumpkin Run 5K
- · Christmas on the Square
- Hawthorne Christmas Festival
- Christmas in Dixie (Dixie County)
- Christmas on the Ranch
- CAC Christmas Ornaments













#### **Building Foundations**

#### nur·tur·ing verb

empowering local youth through fundraising and volunteering, fostering their growth, well-being, and future success



In 2024, Radiant's Rays of Hope Foundation continued to actively support local charities and organizations seeking to help the youth in North Central Florida.





The Foundation donated **more than \$57,000**, and provided **more than 200 volunteer hours** to local charitable causes and support organizations.

#### Some of the many benefactors of 2024 Rays of Hope Foundation donations include:

- Chief Theatre Youth Program
- Child Advocacy Center
- Dance Alive Dance About programs
- Education Foundation Gala
- Boys and Girls Club of Marion County
- · Promised Land Family Ministries
- Run with Purpose 5k
- Tri-County Area Back to School Bash
- · Gainesville Gone Wild West



This year, Rays of Hope expanded its reach **by awarding twelve**, **\$1,000 scholarships** to graduating high school **seniors pursuing a vocational education**.

## Congratulations to the 2024 Rays of Hope scholarship recipients:

- Sandra Pulido Newberry High School
- Alexis Herndon Crystal River High School
- Amber Cunningham Keystone Heights High School
- Gamble Whitcomb Columbia High School
- Alexandria Bell Dixie County High School
- James Mitchell Hamilton County High School

- Pearson Bass Lafayette High School
- Mason Landon Lake County Virtual School
- Madyson Prem Chiefland High School
- Shaun Morris Bellview High School
- Ally Baltean Bartram Trail High School













Making a Big Impact for Local Nonprofits
Each month, our Charity of the Month program
donates \$1,000 to a local nonprofit. The winner is
nominated by you, our members, and chosen
based on the most votes received that month.







# Thank you! Your votes helped these nonprofits receive \$1,000 to amplify impact:

**January -** Williams Temple COGIC Gainesville, FI

**February -** Marion County Kidney Foundation Ocala, Fl

March - Rebuilding Together North Central Florida Gainesville, Fl

**April -** Plenty of Pit Bulls Gainesville, Fl

May - Live Freely Sanctuary Newberry, Fl

**June -** Karma Farm Sanctuary Micanopy, Fl

**July -** ElderCare of Alachua County Gainesville, Fl

**August -** Altrusa House Gainesville, Fl

**September -** Hess Haven Floral City, Fl

October - Promised Land Family Ministries
Lake Buter, Fl

**November -** Child Advocacy Center Gainesville, Fl

**December -** Resilience Charter School Gainesville, Fl

Each month, our School of the Month program **Empowers Education by donating \$1,000** to a local school, providing targeted support to enhance learning.

Winners are selected by local branch leadership based on identified needs to make the greatest impact.

> January - Whispering Winds Charter School Chiefland, Fl

February - Kimbal Wiles Elementary Gainesville, Fl

March - Jenkins Elementary Interlachen, Fl

**April - Pinemount Elementary** Lake City, Fl

May - Oak View Middle School Newberry, Fl

August - Alachua Elementary Alachua, Fl

**September - Branford Elementary** Branford, Fl

October - Dixie County Middle-High School Cross City, Fl

**November -** Old Town Elementary Old Town, Fl

**December - Howard Bishhop Middle School** Gainesville, Fl









#### **Board of Directors**



Chairman



Cynthia Brochu Vice Chairperson



Jane Taylor Secretary



Treasurer











Supervisory Committee



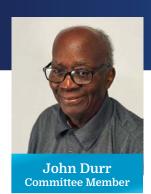
**Committee Member** 







Vice Chairman



#### **Management Team**



**Tom Barnard President & Chief Executive Officer** 



**Kelly Chesser** Chief Operations Officer



**Brandon Love Chief Information** Officer



**Matthew Braddy Chief Lending** Officer



**Andrew Cuomo Chief People** Officer



**Trev Presnell Chief Financial** Officer



Josh Emerson **VP of Credit** 



Kim Maxwell **VP of Information** Technology



Rachel Murphy VP of Consumer Lending



Wes Strickland **VP of Marketing** 



Tannia Weaver Senior VP of Risk/Compliance

Karen Tileston 44 Years



Susan Blake 33 Years



Jan Pfaff 21 Years



**Kathy Colson** 43 Years



Lindy Edens 26 Years



Semerah Berkley 21 Years



Julie Grant 41 Years



Jarodanne Rentz 23 Years



Jordan Hagan 20 Years



Regina Alexander 34 Years



22 Years



Kim Maxwell 20 Years

#### **Employee Milestones**

**18 YEARS** Jenny Stewart **Kelly Chesser** 

**17 YEARS Karen Strom** Kim James **Tommy Smith** 

**16 YEARS Kathy Shiver** 

**15 YEARS Chuck Smoak** Lin Jones **Tracy Cowart** 

**14 YEARS** Tannia Weaver Michael Crane

**13 YEARS Ieri Anderson Carol Tucker Tarrin Kirby** 

**Caity Townsend** 

12 YEARS Kathyann Murphy **losh Emerson Tom Barnard** Kristin Bruckbauer **Nancy Clark** Marcia Teague

> 11 YEARS Kirstie Galpin

**10 YEARS** Logan Obermeier **Pamela Dennis Haley Strauss** 

9 YEARS **Marcy Brown** 

8 YEARS **Kimberly Sams** 

**7 YEARS** Carrie McLaughlin Jessica Jones **Tammy Justice** 

**6 YEARS** Lisalee Slaughter Candace Martensen Kiah Pfeffer Juan Quevedo Dixie Stone Jesse Orozco **Monica Bradley** 

**5 YEARS** Jonny Martinez David Chestnut **Ronnie Grant** Kira Kirby John Boswell **Danielle Marvel** Cody Ankney Imanii Brinkley **Constance Jones Michael Andrews Cody Cowart Andrew Cuomo Penny McGarity** Trey Presnell Joshua Papandrea Alexia Fillingim Maureen Brennan Traci Smith

#### **Ensuring Stability**

#### sta·bil·i·ty noun

a consistent and secure financial condition, marked by prudent management, steady performance, and resilience

Radiant's Supervisory Committee is an impartial, board-appointed committee responsible for ensuring that the financial condition of the credit union is fairly and accurately presented in the organization's financial statements, and that management practices provide a safeguard to members' assets.

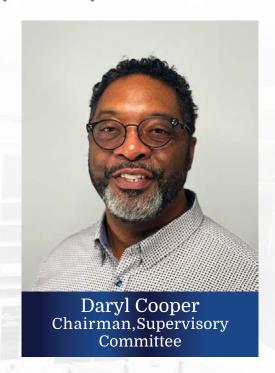
The committee operates under the regulations of the Florida Office of Financial Regulation (OFR) and the National Credit Union Administration (NCUA).

In 2023, the Supervisory Committee engaged the services of an independent audit firm to perform the annual audit of financial statements.

The auditor stated that Radiant's operations and cash flows were in conformity with "Generally Accepted Accounting Principles" (GAAP) accepted in the United States of America.

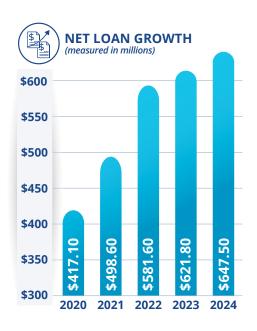
The auditor also stated that the 2023 financial statements fairly present all material aspects of Radiant Credit Union's financial position as of December 31, 2023.

Based on the 2023 audit results, it is the unanimous opinion of Radiant's Supervisory Committee that the credit union is financially solid, and is being operated safely and soundly as of December 31, 2023.









Consolidated Statement	t Of Financia	al Condition		
Years Ended December 31, 2024 and 2023				
ASSETS	2024	2023		
Net Loans to Members	\$647,566,038	\$621,808,062		
Cash	6,859,915	3,423,351		
Investments &	2,200,010	. ,		
Overnight Accounts	143,342,300	128,230,055		
Fixed Assets	23,959,261	22,850,776		
Other Assets	33,556,461	27,174,809		
Total Assets	\$855,283,975	\$803,487,053		
LIABILITIES & EQUITY				
Other Liabilities	\$44,600,670	\$46,791,745		
Member & Non-Member Shares	738,855,591	690,348,243		
Reserves & Undivided Earnings	71,827,714	66,347,065		
Total Liabilities & Equity	\$855,283,975	\$803,487,053		

Consolidated Statement Of Income Years Ended December 31, 2024 and 2023			
INTEREST INCOME	2024	2023	
Interest on Loans	\$37,459,588	\$33,414,486	
Interest on Investments	5,788,238	4,843,820	
Interest on Other Assets	263,886	202,977	
Total	\$43,511,712	\$38,461,283	
INTEREST EXPENSE			
Dividends	\$13,482,079	\$9,913,013	
Interest on Borrowed Funds	1,331,317	1,239,993	
Total	\$14,813,396	\$11,153,006	
Net Interest Income	\$28,698,316	\$27,308,277	
Provision for Loan Losses	4,683,250	5,686,251	
Net Interest Income After Provision for Loan Losses	24,015,066	21,622,026	
Non Interest Income	11,929,997	11,370,350	
Non Interest Expense	31,107,208	30,206,325	
Non Operating Gains (Losses)	106,417	(157,258)	
NET INCOME	\$4,944,272	\$2,628,793	



- Baker
- Bradford
- Citrus
- Clay
- Columbia
- Dixie
- Flagler

- Hamilton

- Lafayette
- Lake
- Levy
- Marion
- Nassau

- St. Johns
- Hernando Sumter
  - Suwannee
  - Union

  - Volusia



Scan to View Our **Branch Locations**